Abu Turki
Medical



Taiz, Yemen

COMPANY PROFILE

FOR MANUFACTURERS & SUPPLIERS

Pharmaceutical & Medical Supplies for Yemen

Supporting pharmacies and healthcare providers through sourcing, import, and supply.

PHARMACEUTICALS · MEDICAL SUPPLIES · IMPORT & SUPPLY

Company Profile

About Abu Turki Medical

Based in Taiz, Yemen, Abu Turki Medical focuses on importing and distributing pharmaceuticals and medical supplies for pharmacies, wholesalers and other trade customers. We are building relationships with international manufacturers whose products meet local needs and whose supply terms make distribution commercially viable.

Abu Turki Medical is led by Mohammed Ali Mohammed Al-Hajj, a pharmacist with a bachelor's degree in pharmacy and experience in pharmacy management, pharmaceutical trading, and import and export. He also has business interests in Saudi Arabia.

He owns Abu Turki Central Pharmacy (صيدلية أبو تركي المركزية), which has several branches. His involvement in pharmacy operations gives him practical insight into customer needs, product selection, purchasing and stock planning.

He has established commercial relationships with pharmaceutical companies and pharmacies in Yemen. This background helps Abu Turki Medical understand local purchasing priorities and assess products and supply opportunities with international manufacturers.

OUR AIM

To build lasting supplier relationships and provide pharmacies and trade customers in Yemen with suitable products through responsible import and distribution.

HOW WE WORK

We value clear communication, practical commercial terms, responsible product handling and reliable coordination from order planning through to delivery.

WORKING PRINCIPLES

- Integrity and transparency
- Clear agreements and accountability
- Responsible product handling
- Professional communication
- Commercial discipline
- Long-term cooperation



Company Details

Abu Turki Medical is registered in Yemen for the import of pharmaceuticals and medical supplies. The details below identify the company and its Taiz office.

Company name	Abu Turki Medical
Registered activity	Pharmaceuticals and medical supplies
Registration classification	Import
Commercial registration no.	20260304245
Registration date	11 February 2026
Expiry date	11 February 2031
Country and city	Yemen · Taiz
Business address	Lower Al-Tahrir, Doctors Tower, Taiz, Yemen.
Director	Mohammed Ali Mohammed Al-Hajj

OUR TAIZ OFFICE

Our Taiz office provides a local point of contact for manufacturers and suppliers, supporting initial product discussions and coordinating agreed orders and shipments.



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Products & Services

We assess products for import and distribution based on the needs of pharmacies and trade customers, supplier terms, minimum order quantities, shelf life on arrival, and storage and handling requirements.

This helps us identify products and supply terms that suit the Yemeni market.

Pharmaceutical products

We explore medicines suited to pharmacies and wholesale channels, subject to applicable registration and import requirements.

Medical supplies

We evaluate medical supplies and consumables for professional and trade customers, assessing their suitability and the requirements that apply.

Import and wholesale supply

We coordinate order quantities, supply terms and required shipment documents with suppliers before confirming an order.

Distribution and representation

We discuss suitable sales channels, territory, responsibilities and commercial terms for each proposed distribution or representation arrangement.

REPEAT SUPPLY

We assess suppliers' ability to fulfil repeat orders, since pharmacies depend on regular replenishment and continued product availability.



Pharmacies & Trade

His experience as the owner of Abu Turki Central Pharmacy and its branches, together with his established relationships with pharmaceutical companies and pharmacies in Yemen, gives him practical insight into local purchasing priorities and customer needs.

Purchasing decisions vary by customer and product. Price, pack size, minimum order quantities, shelf life and the ability to replenish stock can all influence demand. These factors guide our product assessments and discussions with suppliers.

We tailor distribution plans to each product, its intended customers, the proposed territory and practical delivery arrangements.

Customer needs

A product's suitability depends on pack sizes, shelf life, prices and the needs of its intended customers.

Purchase terms

We assess minimum order quantities, pricing and payment terms against customer needs and market conditions.

Sales channels

Depending on the product, suitable channels may include pharmacies, pharmaceutical wholesalers and medical-supplies traders.

Delivery coverage

The territory and delivery arrangements are agreed for each proposed distribution plan.

CLEAR AGREEMENTS

These relationships help us connect with potential suppliers and customers in Yemen. Any agency or distribution arrangement is documented in writing, with the products, territory and each party's commercial responsibilities clearly defined.



Storage & Distribution

Abu Turki Medical has warehousing facilities to support its pharmaceutical import and distribution activities. We plan storage and delivery around each product's handling requirements and the rules that apply to it.

For each agreed order, we coordinate quantities, lead times, required documents and handling conditions with the supplier, as well as shipping, customs clearance and local delivery.

Warehousing and storage

Our facilities support stock holding for agreed supply and distribution arrangements.

Order coordination

We confirm product availability, quantities and documentation with suppliers, and agree delivery details with customers.

Logistics and delivery

We coordinate shipping, customs clearance and local delivery for each agreed order.

Distribution development

We discuss customer channels and delivery territories with suppliers when planning each product's market entry.

PRODUCT-SPECIFIC HANDLING

Storage and transport arrangements follow each product's specified conditions and the requirements that apply to its supply.



Partnership Opportunities

We invite pharmaceutical manufacturers and medical suppliers interested in Yemen to discuss supply and distribution opportunities with Abu Turki Medical. Our aim is to build long-term relationships through clear communication, practical commercial terms and reliable coordination.

Depending on the product and the supplier's objectives, discussions may cover import, wholesale supply, distribution or commercial representation. Each proposal should clearly define the territory, responsibilities, order terms and any performance commitments.

We are open to discussing exclusive distribution where legally permitted and commercially appropriate. Any exclusivity would be set out in a written agreement covering the products, territory, performance expectations and each party's responsibilities.

01 Review the product range

Share product information, intended customer groups, pack sizes and shelf-life details for review.

02 Confirm requirements

Confirm applicable product-registration and import-documentation requirements, storage conditions and each party's responsibilities before proceeding.

03 Agree commercial terms

Discuss pricing, minimum order quantities, payment terms, territory and any exclusivity provisions.

04 Plan the first order

Agree expected supply dates, shipping arrangements and initial customer channels.

NEXT STEPS

Please share your company profile, product catalogue and proposed supply or representation terms. We can assess the product's potential in Yemen and agree on the next steps.



Product Requirements

Requirements vary by product and may include registration, import documentation, and storage and handling conditions. We address these with the supplier and relevant authorities, where required, before proceeding.

Product-specific requirements
Each product is reviewed against applicable registration, import and supporting-document requirements before supply proceeds.

Supplier documentation
We review product information and supporting documents with the supplier and define the responsibilities of the manufacturer, importer and distributor.

Storage and handling
Stock handling and delivery arrangements follow each product's specified storage conditions and applicable requirements.

Traceability and shelf life
Responsibilities for batch and shipment records, expiry checks, returns and product follow-up are agreed for each arrangement.

Lawful supply and follow-up
We work with suppliers to establish lawful supply arrangements and clarify responsibilities for complaints, recalls and pharmacovigilance where applicable.



Business Enquiries

For product introductions, supply proposals and distribution enquiries concerning Yemen, contact Abu Turki Medical using the details below.

Website	https://abuturkimedical.com/
General email	info@abuturkimedical.com
Director email	mohamed.alhajj@abuturkimedical.com
Mobile / WhatsApp	+967 778 111 101
Landline	+967 4 280 500
Address	Lower Al-Tahrir, Doctors Tower, Taiz, Yemen.
Director	Mohammed Ali Mohammed Al-Hajj

INITIAL ENQUIRIES

To help us review your proposal, please include your company name, product catalogue and preferred type of cooperation.

